



# HC PRIVATE INVESTMENTS

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**HC Private Investments (“HCPI”) is a private equity investment firm focused on making investments between \$5 million to \$30 million in lower middle-market manufacturing businesses within the consumer and industrial markets.**

HCPI invests capital from HC Technologies, a Chicago-based principal trading firm led by Joe Niciforo. Investing as the family office for Mr. Niciforo, HCPI invests in businesses with a long-term approach without pre-determined time periods and capital constraints of a private equity fund. The Firm will also bring in select family offices to participate in its deals.

With a focus of being the first institutional investor in a business, HCPI looks to partner with business owners, executives and management teams to identify opportunities to remove impediments to growth enabling companies to maximize their full value potential. HC Private Investments evaluates all investments with a dedicated group of executive advisor partners. Each investment is structured to meet the needs of the company, its management team and our investors without the investment horizon limitations of traditional private equity funds. Our firm seeks to add value to the portfolio companies through new customer introductions, strategy development, operational improvements and implementation of best practices. Our executive advisors’ relevant business and industry experience allows the firm to maximize the likelihood of success for the investment.

## INVESTMENT CHARACTERISTICS

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- U.S. based, lower middle market, niche manufacturing companies in the consumer and industrial markets.
- Target Investment Size: between \$5 million and \$30 million
  - With a deep investor base, HCPI has the ability to selectively pursue much larger transactions
- Target companies typically have:
  - Annual revenue between \$10 million and \$75 million
  - EBITDA between \$3 million and \$10 million
  - Proven management teams with sustainable gross margins and defensible market positions
  - Significant growth opportunities
- Investments will take the form of control equity, minority equity and growth equity.
- HC Private Investments does not invest in real estate, start-ups or early stage ventures.

## INDUSTRY SECTOR FOCUS

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### Consumer

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- Food and Beverage
- Ingredients/Flavors/Fragrance
- Pet Related Products
- Children’s Products

### Industrial

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- Contract Manufacturing
- Engineered Components/Products
- Industrial Services
- Medical Devices

## CONTACT INFORMATION

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